



(Αποστολή με E-mail)



ΕΛΛΗΝΙΚΗ ΔΗΜΟΚΡΑΤΙΑ  
ΥΠΟΥΡΓΕΙΟ ΠΑΡΑΓΩΓΙΚΗΣ ΑΝΑΣΥΓΚΡΟΤΗΣΗΣ,  
ΠΕΡΙΒΑΛΛΟΝΤΟΣ, ΕΝΕΡΓΕΙΑΣ

Αθήνα, 1 / 9 / 2015

ΓΕΝΙΚΗ ΓΡΑΜΜΑΤΕΙΑ ΒΙΟΜΗΧΑΝΙΑΣ  
ΓΕΝΙΚΗ Δ/ΝΣΗ ΒΙΟΜΗΧΑΝΙΚΗΣ &  
ΕΠΙΧΕΙΡΗΜΑΤΙΚΗΣ ΠΟΛΙΤΙΚΗΣ  
Δ/ΝΣΗ ΒΙΟΜΗΧΑΝΙΚΗΣ ΠΟΛΙΤΙΚΗΣ  
ΤΜΗΜΑ Α΄ - ΒΙΟΜΗΧΑΝΙΚΗΣ ΠΟΛΙΤΙΚΗΣ &  
ΔΙΕΘΝΩΝ ΒΙΟΜΗΧΑΝΙΚΩΝ ΣΧΕΣΕΩΝ

Α.Π.: 88271 / ΔΒΠ 1188 / Φ.Α.17

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**ΘΕΜΑ: Πρόθεση Πρόσκλησης Υποβολής Προσφορών για το Έργο του NATO**

**IFB-NCIA-NSII-15-06**

Σας διαβιβάζουμε προς ενημέρωση το υπ' αριθ. Α.Π. 4101/28-8-2015 έγγραφο της Μόνιμης Ελληνικής Αντιπροσωπείας στο NATO, αναφορικά με την πρόθεση πρόσκλησης υποβολής προσφορών για το έργο του NATO: "Classified Core Switches" IFB-NCIA-NSII-15-06.

Σημειώνεται ότι, ως καταληκτική προθεσμία υποβολής προσφορών έχει ορισθεί η **18<sup>η</sup> Σεπτεμβρίου 2015**.

**Ο Προϊστάμενος της Διεύθυνσης**

**Άλκης – Βασίλειος Ράμμος**

**Συνημμένα:** (1 + 6 σελ.)

**Εσωτερική Διανομή**

- Γρ. κ. Γεν. Γραμματέα
- Γεν. Δ/ση Βιομηχανικής & Επιχειρηματικής Πολιτικής
- Δ.Β.Π.: Τμήμα Α΄(Φ.17)

**Acquisition**NATO Communications and Information Agency  
7010 SHAPE, Belgium

Telephone: +32 (0) 65 44 6160

NCIA/ACQ/Mons/01405  
27 August 2015**Notification of Intent  
CLASSIFIED CORE  
SWITCHES****Estimated Value: 250,000 Euro**

The NCI Agency is the provider of NATO-wide IT services and state-of-the-art C4ISR capabilities including cyber and missile defence. In strengthening the Alliance, the Agency applies industry best practices and provides a full life-cycle approach: from analysis and concept development, through experimentation and capability development, to operations and maintenance for both missions and exercises.

The Agency has a requirement to replace, within its lifecycle activities, the classified core switches at SHAPE to enable 10Gig connectivity for services. This will be achieved through the procurement of two (2) C6807-XL switches to replace the SAR switches to support the SHAPE Campus traffic to and from the Classified WAN.

The formal IFB is planned to be issued on the 21<sup>st</sup> of September 2015 with a Bid Closing Date on the 2<sup>nd</sup> of November 2015 and Contract Award end of November 2015.

Principal Contracting Officer:

E-mail: [alain.courtois@ncia.nato.int](mailto:alain.courtois@ncia.nato.int)

Contracting Officer:

E-mail: [anne.seguin@ncia.nato.int](mailto:anne.seguin@ncia.nato.int)NATO Communications  
and Information Agency  
Agence OTAN d'information  
et de communicationAvenue du Bourget 140  
1140 Brussels, Belgium[www.ncia.nato.int](http://www.ncia.nato.int)

**To:** Distribution List

**Subject:** Notification of Intent to Invite Bids for International Competitive Bidding

## **CLASSIFIED CORE SWITCHES IFB-NCIA-NSII-15-06**

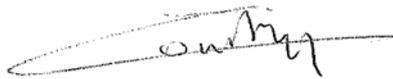
1. Notice is hereby given of the intent of the NATO CI Agency, to issue an Invitation for Bidding (IFB) in relation to the procurement of CLASSIFIED CORE SWITCHES.
2. The reference for the request for quotation is **IFB-NCIA-NSII-15-06**, and all correspondence concerning this IFB should reference this number.
3. The estimated orders for the services and deliverables included within the basic scope of the intended contract is 250,000 Euro. However, there is no minimal amount guaranteed.
4. NCI Agency will use of the Competitive Bidding Procedures to select the lowest priced bid in compliance with the requirement of the IFB (through electronic submission).
5. Partial bidding will not be allowed.
6. The formal IFB is planned to be issued on the 21<sup>st</sup> of September 2015 with a Bid Closing Date on the 2nd of November 2015 and Contract Award end of November 2015.
7. Bidders are advised that there will be a tentative bid validity of 6 months from the closing date for receipt of bids. Should the selection and award procedure extend beyond 6 months after the Bid Closing Date, firms will be requested to voluntarily extend the validity of their bids. Bidders may decline to do so, withdraw their bid and excuse themselves from the bidding process without penalty.
8. The IFB package will be NATO UNCLASSIFIED.
9. National responsible authorities are kindly requested that the NCI Agency be provided with Declarations of Eligibility, not later than **18<sup>th</sup> of September 2015** of qualified and certified firms which are interested in bidding for this project. In addition to the certifications of the firm's security clearance required under this NOI, the Declarations of Eligibility shall include the following information for each of the nominated firms: name of the firm, telephone number, fax number, e-mail address and

Point of contact. This information is critical to enable prompt and accurate communication with prospective Bidders and should be sent to the following address:

NATO CI Agency  
Building 302 Annex Room 110  
7010 SHAPE, Belgium  
Attention:  
Contracting Officer  
E-mail: [anne.seguin@ncia.nato.int](mailto:anne.seguin@ncia.nato.int)

10. It is emphasised that requests for participation in this competition received directly from individual firms cannot be considered.
11. Any inquiries with regards to this notification should be made directly to the Contracting Officer, at email [anne.seguin@ncia.nato.int](mailto:anne.seguin@ncia.nato.int) or telephone: +32 (0) 65 44 54 39.
12. Your assistance in this procurement is greatly appreciated.

FOR THE GENERAL MANAGER:



Alain COURTOIS  
Principal Contracting Officer

**NATO Delegations**

Each delegation 1

**Distribution for information**

**NATO HQ**

**NATO Office of Resources**

Management and Implementation Branch

Attn: Deputy Branch Chief (Lorna Hayes) 1

**Director, NATO HQ C3 Staff**

Attn: Executive Co-ordinator 1

**SACTREPEUR**

Attn: Infrastructure Assistant 1

**BUDGET COMMITTEE**

Attn: BC Adviser 1

**Strategic Commands**

SACT Attn: ACOS C4ISR 1

ACO Attn: SPT CIS Director 1

ACO Attn: Financial Controller (Alan Mackenzie) 1

JFCBS Brunssum J 8 (Bill Pickwell) 1

**NCI Agency**

DACQ (Scaruppe) 1

Legal Adviser (S. Rocchi) 1

ACQ PCO (A. Courtois) 1

ACQ CO (Anne Seguin) 1

NSII NCI Ops Manager (John Manning) 1

NSII Service Manager (Steffen Broecker) 1

NCI Engineering Group Routing and Switching Cell Head (Eric Lund) 1

Financial Controller (A.-M. Pick)	1
Executive Management/ NLO (Ulsh Craig)	1
Administrator Contracts Award Board (Marie-Louise Le Bourlot)	1
Registry	1

**NCI Agency – All NATEXs**

www.sate.gr

1. **Purpose of the IFB:** Identify a supplier to provide the CISCO equipment required through this IFB.
  
2. **Scope of Work:** Procurement and delivery of two (2) C6807-XL switches, including SMARTNET support. A detailed list (including part numbers) will be provided with the IFB.
  
3. **Requirements:**
  - Bidders shall be registered CISCO partners
  - Delivery address: CSSC Brunssum, Rimbürgerweg 30, Bldg H204, 6445PA Brunssum, Netherlands
  - All products must be packed in original and intact manufacturer packaging
  - All products must be original and new (no refurbished products)
  
4. **Schedule of events:**

Delivery 6 weeks after placing the order.

WWW.Sale.or