



**ΠΡΕΣΒΕΙΑ ΤΗΣ ΕΛΛΑΔΟΣ ΣΤΟ ΠΕΚΙΝΟ
ΓΡΑΦΕΙΟ ΟΙΚΟΝΟΜΙΚΩΝ ΚΑΙ
ΕΜΠΟΡΙΚΩΝ ΥΠΟΘΕΣΕΩΝ**

**ΑΔΙΑΒΑΘΜΗΤΟ
ΚΑΝΟΝΙΚΟ**

Πεκίνο, 21 Αυγούστου 2020
Α.Π.: Φ. 1999/ΑΣ 1043

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Θέμα: Πρόταση κινεζικής επιχείρησης για συνεργασία στον τομέα της ενοικίασης περιστροφικών γεωτρυπάνων.

Σας γνωρίζουμε ότι οι κινεζικές εταιρείες "Tianjin Hengxin Construction Machinery Rental Corp." και "Tianjin Zhongzhixin Construction Machinery Corp.", οι οποίες έχουν ιδρύσει από κοινού την ηλεκτρονική πλατφόρμα ενοικίασης περιστροφικών γεωτρυπάνων και εμπορίας ανταλλακτικών, <http://onestoprentals.online/en/index.php>,

επικοινωνήστε με το Γραφείο μας, εκφράζοντας το ενδιαφέρον να συνεργαστεί, μέσω κοινοπρακτικού σχήματος, με συναφείς ενδιαφερόμενες ελληνικές εταιρείες.

Από πλευράς μας και κατόπιν ερευνών του Γραφείου μας, σημειώνουμε ότι η "**Tianjin Hengxin Construction Machinery Rental Corp.**" είναι εγγεγραμμένη στα επιχειρηματικά Μητρώα της Κίνας, με ημερομηνία ίδρυσης την 14^η Νοεμβρίου 2018, και ιδρυτικό κεφάλαιο ύψους 20 εκ. RMB (~€ 2,5 εκ. , βάσει της τότε ισοτιμίας €/RMB). Βέβαια, οφείλουμε να τονίσουμε ότι, στη συγκεκριμένη περίπτωση, δεν είναι δυνατή η εξακρίβωση του εάν και κατά πόσο έχει όντως καταβληθεί το ιδρυτικό κεφάλαιο, καθώς από το 2014 και μετά, αρκεί μόνο η ανακοίνωσή του.

Αντίστοιχα, η "**Tianjin Zhongzhixin Construction Machinery Corp.**" έχει ιδρυθεί στις 15.11.2011, με ιδρυτικό κεφάλαιο ύψους 20 εκ. RMB (~€ 2,3 εκ., βάσει της τότε ισοτιμίας €/RMB).

Προς πληρέστερη ενημέρωσή σας, επισυνάπτονται συνοπτικά Σημειώματα για τον τρόπο λειτουργίας της ηλεκτρονικής πλατφόρμας, καθώς και ενδεικτικός τιμοκατάλογος, όπως μας περιήλθαν από τις κινεζικές επιχειρήσεις.

Για περισσότερες λεπτομέρειες, τυχόν ενδιαφερόμενοι μπορούν να επικοινωνήσουν με τον κ. Liang Hongli (κιν.: +86 155 22155269, e-mail: liangsironline@sina.com).

Παρακαλούμε για την ενημέρωση των μελών σας.

Ο Προϊστάμενος κ.α.α.

Περικλής Δαβανέλος
Σύμβουλος Ο.Ε.Υ. Α΄

Συν.: Έξι (6) σελ.

ROTARY DRILLING RIG for Overseas Rental from TIANJIN, China

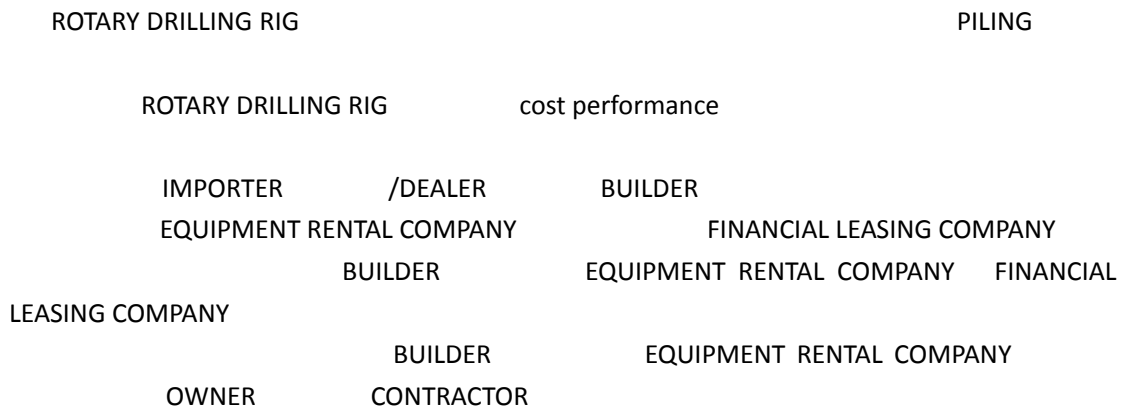
We can provide Rotary Drilling Rig (with drivers/operators) for RENTAL or sale from China. If you or any EQUIPMENT RENTAL COMPANIES of construction machinery or BUILDERS are interested in cooperating with us, please write to us to discuss further. And, local IMPORTERS/DEALERS, FINANCIAL LEASING COMPANIES, CONSTRUCTION COMPANIES and PROJECT OWNERS are also welcome to cooperate with us.

This equipment is newly developed for constructing project in China for the piling of railway, power grid, bridge, etc., and should have a good future in some other developing countries as well, we think. In developed countries, as we know, equipment rental companies like to buy and rent out to users/builders. Now, we're planning to set up the biggest rental company of rotary drilling rig (with our drivers/operators also providing other service) in China, and can get good prices from Chinese factories of Rotary Drilling Rig because of our buying quantity. And, these Chinese equipment are more and more competitive than some international famous brands.

Based on our experience in China, we just now even consider to develop our business model in other countries with local partners if we can't simply sell the machinery to those countries, that is, we dispatch some machinery and even OUR DRIVERS/OPERATORS ABROAD to RENT as long as you and your local partner can find enough projects to construct. The model is a little complex and will need lots of financing at our side and other support from your side, we think. This is just our rough idea, but we as Chinese state-owned company should be able to get the support from the factory and some government institutions for this kind of project.

For your information, we're a Chinese state-owned general trading group and project contractor in North China, and also serve foreign customers as a professional EXPORT/IMPORT TRADER/SERVER with an annual turnover around 500 million U.S. dollars, a professional team including several trade experts who are also guest professors and research supervisors in some key universities.

ROTARY DRILLING RIG





One-Stop Construction Service of Rotary Drilling Rig, TIANJIN

The concept of our One-Stop Construction Service of Rotary Drilling Rig (including rental) emerged in various industries when the cost of buying and maintaining industrial and commercial equipment started putting a huge burden on businesses. It is not only about a one-time investment that a business would do to work on its client projects. Equipment goes through wear and tear, as well as demands regular maintenance if it has to be used repeatedly for similar tasks. However, renting equipment can help almost any industry or business in saving huge costs of equipment ownership and quality management. It also saves business owners from investing in expensive products for simply a few projects and hire staff to operate and maintain their equipment.

What We Offer

We have been incorporated with the business objective of becoming one of the largest and best-run equipment rental companies. The company's development is focused on rental plans, flexible schemes, and competitive pricing. Within a very short span of time, we have emerged as one of the largest pure plays, renting different types of equipment that consist of:

- Rotary Drilling Rig and other Construction equipment with Operators
- Spare Parts

Our Business Focus

Our agenda is based on offering superior-quality equipment to different business sections. We all know that if clients are going to lease or rent equipment, then they want to make use of the best of products. We process to give some of the finest equipment in the categories mentioned above, making sure that our customers are overwhelmed with their selection. In addition to starting with the highest quality equipment, our products are thoroughly maintained so they may continue to appear as new. We aim at keeping our equipment in operational state so clients can handle them easily and comfortably.

Apart from this, we target to provide benchmarked customer service, as well as reasonable rental rates to customers. Our flexible schemes will definitely be of interest to you. Our assistants are always there to help you in any way possible. Our support includes helping with the selection of best equipment for you and explaining the proper way to use such equipment. We have been targeting to serve firms in different verticals in order to enhance our growth as a rental equipment provider. We have built up a tough team and has got an

enviable traction with different clientele. We are poised towards development and always seek to go forward.

Empowering Workforce

To deal with the increasing skills gap within the equipment rental industry in general and the growing scarcity of skilled operators for rental businesses in particular, we are taking a step ahead. We are working to give operational, and safety trainings, certifications, and accreditations to our operators. We have a number of equipment banks with flexible schemes and rental plans all across China. Our head and staff members are dedicated towards their work, bringing the most out of business. Our customers are also satisfied with our up-to-date services and competitive pricing.

Benefits for Our Customers

By availing our equipment rental services, you may not only avoid the hassles and costs of new equipment, but may also gather the following additional benefits:

- You will not need to store, repair, or manage any items. Thus, your overhead costs are reduced largely.
- You will get a thorough understanding of the operating equipment you rent out.
- You can be free of tensions, as you receive latest, functional, and high-performance equipment.
- You do not face the problem of transporting your equipment and adding to your costs. Your rented equipment is transported to your job site.
- You get full support till the time you keep our equipment in use at your site.
- You also get the flexibility of rental period and the kind of work you do using our equipment.
- Your projects do not run behind schedules, as you receive timely maintenance support.

By

NEWRISING TIANJIN INTERNATIONAL TRADE GROUP
Tianjin Hengxin Construction Machinery Rentals Corp.
Tianjin Zhongzhixin Construction Machinery Corp.
China

E-Mail: 2556095685@qq.com

Price List of Rotary Drilling Rig, TIANJIN

2017-11

Model	JVR60Z	JVR150Z	JVR180Z	JVR200D	JVR280D	JVR300Z	JVR360A	JVR360Z	JVR360D	JVR400D	JVR420Z
Max. output torque (KN.m)	60	150	180	200	306	300	360	360	360	400	420
Max. drilling depth (m)	28m (4)	55	62	62	85	90	90	90	98	106	105 / 122
Max. drilling diameter (mm)	1000	1500	1800	1800	2500	2500	2500	2500	2500	3000	3000
Engine brand	ISUZU	Cummins	Cummins	CAT	CAT	Cummins	Cummins	Cummins	CAT	CAT	Cummins
Engine model	ISUZU GB3-4JJ1X-84-2200	Cummins 6BT5.9	CumminsQSB 6.7-C220	C-7 EFI	C-9 EFI	Cummins QSM11-C400	Cummins QSM11-C428	Cummins QSM11-C428	C13 DITA-ATAAC	C15 DITA-ATAAC	Cummins QSX15-C500
Engine power (KW)	84	133	164	187	261	298	319	319	305	383	373

Main pump flow rate	2×138 L/min @2200rpm	2×223 L/min @1800rpm	2×223 L/min @1800rpm	2×235 L/min @1800rpm	2×280 L/min @1800rpm	2×288 L/min @2100rpm	2×288 L/min @2100rpm	2×288 L/min @2100rpm	2×360 L/min @1800rpm	2×400 L/min @1800rpm	468+342 L/min @1800rpm
Undercarriage model	self-made undercarriage	self-made undercarriage	self-made undercarriage	CAT330D	CAT336D	self-made undercarriage	self-made undercarriage	self-made undercarriage	CAT349D	CAT374F	self-made undercarriage
Traction force (KN)	207	345	345	420	510	549	549	549	710	896	918
Drilling speed (rpm)	8 - 35	6 - 32	6 - 38	6 - 28	6 - 27	6 - 24	5 - 22	5 - 22	6 - 24	6 - 22	6 - 24
/ Price (CNY/SET FCA China)	100 / 120 90	150 / 160 130	150 / 160 260	180 / 200 280	185 / 200 380	185 / 200 360	365 / 365 420	365 / 365 380	365 / 365 650	440 / 440 880	380 520