



ΜΟΝΙΜΗ ΑΝΤΙΠΡΟΣΩΠΕΙΑ ΤΗΣ ΕΛΛΑΔΟΣ
ΣΤΟ ΝΑΤΟ

ΝΑΤΟ ΑΔΙΑΒΑΘΜΗΤΟ
ΕΠΕΙΓΟΝ

Βρυξέλλες, 22 Αυγούστου 2011
Α.Π. : 5600.15/ 32 /Α.Σ. 4829

ΕΛΛΗΝΙΚΗ ΔΗΜΟΚΡΑΤΙΑ
ΥΠΟΥΡΓΕΙΟ ΟΙΚΟΝΟΜΙΑΣ,
ΚΑΤΑΣΤΡΟΦΟΠΡΟΤΗΓΙΑΣ & ΝΑΥΤΙΛΙΑΣ
ΓΡΑΜΜΑΤΕΙΑ ΒΙΟΜΗΧΑΝΙΑΣ
Αριθ. Πρωτ. 72012
23.8.2011

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ΠΡΟΣ: **ΥΠΕΘΑ/ΓΔΑΕΕ/ΔΑΕΤΕ** (μ.ΥΠΕΞ)

ΚΟΙΝ.: **ΥΠΕΞ/Δ2**
ΓΕΕΘΑ/Γ2 (μ.ΥΠΕΞ)
Υπουργείο Ανάπτυξης / Γενική (μ.ΥΠΕΞ)
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Καραγιώργη Σερβίας 4, 10248 Αθήνα

Τ Η Λ Ε Ο Μ Ο Ι Ο Τ Υ Π Ι Α

ΘΕΜΑ: Διεθνής Διαγωνισμός για το Έργο "RFQ-CO-13305-OPL- Provision of Secure HF equipment in Support of the Police Operational Mentor & Liaison Team (POMLT) Expansion"

ΣΧΕΤ: NC3A/ACQ/ASG/CO/11/677

1. Διαβιβάζεται συνημμένα η σχετική που αφορά στο έργο θέματος με την οποία γνωστοποιείται η διεξαγωγή περιορισμένου διαγωνισμού, ο οποίος ακολουθεί τον κύριο διαγωνισμό με προθεσμία υποβολής προσφορών έως την 31^η Οκτ 2011.

2. Παρακαλούμε για τις ενέργειές σας.

ΛΑΜΠΡΙΔΗΣ

Χ.Τ

Συνημμένα: Σελίδες -8-

Α. Σανίδης
26.8.2011



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NATO Consultation, Command and Control Agency
Agence de consultation, de commandement et de contrôle de l'OTAN

NC3A/ACQ/ASG/CO/11/677
RFQ CO-13305-OPI.

11 August 2011

To : See Distribution (Appendix A)

Subject : **Notification of Intent (NOI) to Invite Bids for ISAF, RFQ-CO-13305-OPL- Provision of secure HF equipment in support of the Police Operational Mentor and Liaison Team (POMLT) expansion**

Reference : A. AC/4-DS(2011)0021 dated 14 July 2011
B. Serial 2010/5VA30616-0 dated 13 July 2011 (AC/4(PP)D/26905 REV1
C. AC/4-D(2007)003 dated 12 July 2007, Non-Article 5 NATO Led Operations-NSIP Procurement Regulations Framework Document
D. AC/322-D(2006)0041-REV1 Directive on the selection and procurement of NATO Common-Funded CRYPTOGRAPHIC SYSTEMS, PRODUCTS AND MECHANISMS

1. In accordance with Reference (A), notice is hereby given of the intent of the NATO C3 Agency, as the Host Nation, to conduct a Limited Competition in relation to the provision of CIS support for NATO forces in ISAF.
2. A summary of the requirements for this Limited Competition (LC) is set forth in Annex A attached hereto.
3. The scope of work for this project has been authorised as recommended by references (A) and (B). The estimated cost for the services and deliverables included within the basic scope of the intended contract is 9,901,509 Euros.
4. The Limited Competition will follow the Alliance Operations and Missions (AOM) International Competitive Bidding Procedure (AOM ICB). The Contract shall be awarded on a lowest price technically compliant basis.
5. It is planned to place a single contract for the entire scope of work. No partial bidding shall be allowed.
6. The RFQ is planned to be issued by 30th September 2011 with a Bid Closing Date of 31st October 2011. Contract Award is expected to take place in November-December of 2011. Participating national authorities are advised that the technical specifications applicable to the bidding and the contractual documents are "NATO UNCLASSIFIED". For the performance of the contract, Contractor personnel will be required to hold a "NATO SECRET" security clearance.

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7. The NC3A wants to draw National Authorities' attention to the specific products (involving Cryptographic accreditation as described in reference D) requested as part of the deliverables. Due to operational time constraints, only Firms with already National Evaluated and Approved solutions up to and including the classification of CONFIDENTIAL, that meet also the requirements in Annex A, will be considered for competition as authorized by the Nations (references A & B).

8. It is requested that NC3A be provided with a list, to include any firms not listed in (Annex B), not later than **09 September, 2011**, of qualified and certified firms (in line with paragraph 7 of this letter) which may be interested in receiving a Request for Quotation for this project. This list should include the NAME of the FIRM, the TELEPHONE and FAX NUMBER and E-MAIL-ADDRESS and POINT OF CONTACT within each of the nominated firms. This information is critical to enable prompt and accurate communication with prospective bidders and should be sent to the following address

NATO C3 Agency
Boulevard Leopold III
110 Brussels, Belgium
Attention: Suzanne Hogedoorn – Senior Contracting Assistant

Tel: +32 (2) 707-8319

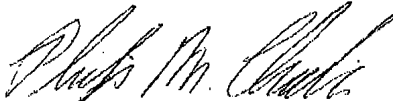
Fax: +32 (2) 707-8770

e-mail: suzanne.hogedoorn@nc3a.nato.int

9. It is requested that all additional firms interested in participating in this procurement be introduced by their National Authorities with the required "Declaration of Eligibility" and certification of their security clearances. Requests for participation received directly from firms cannot be considered.

10. Your assistance in this procurement is greatly appreciated.

FOR THE GENERAL MANAGER:



Mr. P. Chulick

Principal Contracting Officer

Attachment(s)
Annex A - Summary of Requirements
Annex B - Prospective Bidders List

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ANNEX A - SUMMARY OF REQUIREMENTS

1 Background

1.1 The scope of the project "Provision of Secure HF Radios and Ancillaries in support of Police Operational Mentor Liaison Team (POMLT) expansion" is to provide mobile CIS capabilities to POMLTs in Afghanistan. The POMLTs provide coaching, mentoring, liaising and supporting of operational planning and employment of Afghan National Police (ANP) units to which they are aligned, in order to support the development of a professional, effective and self sustained police force in Afghanistan.

2 Operational Objective

- 2.1 To provide ISAF Joint Command (IJC) with the ability to effectively exercise operational oversight to assist the POMLT(s) in the Regional Commands Area of Operations to cope with their activities.
- 2.2 To provide a mobile secure communication HF capability to the POMLT teams at battalion/district level who have a requirement to support-conduct mobile operations.
- 2.3 POMLTs will need to be able to communicate with either subordinate or higher POMLT(s) as well as HQs in the NATO chain of command.
- 2.4 The mobile POLMT teams will be travelling together with or "shadowing" the respective ANP unit while operating through the country. While deployed, the POMLT units will need to talk securely between each other and back to their garrison.

3 Scope

- 3.1 125 portable HF radio kits, consisting of:
 - 3.1.1 1 x portable HF secured radio, crypto fill cables and key loaders.
 - 3.1.2 Ancillaries to include man-pack specific ancillaries and battery chargers.
 - 3.1.3 Backup batteries and Spares, as well as support arrangements, to facilitate effective functions for tactical operations (charging, carrying pouch, belt fixation, etc.).
- 3.2 25 fixed HF stations for the Regional and Provincial POMLT levels. This fixed solution will be based on the mobile version of the equipment defined above, plus the associated Radio kit ancillaries for fix stations, to include appropriate outdoor units and mounting kits, antenna systems, desk mounting kits and high power amplifiers.

4 Functional Requirements

- 4.1 The HF equipment shall support the following requirements:
 - 4.1.1 Secure and unsecure communications.

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- 4.1.2 Encrypted communication, with crypto equipment able to operate up to and including NATO Confidential level.
- 4.1.3 It shall be interoperable, in unsecure mode, with the HF equipment used by non-POMLT entities (e.g. ANP).
- 4.1.4 Allow for mobile operations on the move via man-pack configuration for up to 8 days independently.
- 4.1.5 It shall allow the user to operate the system and prepare the equipment with primary secure functions by reference to the provided user documentation, crypto handling procedures and training.

5 Environmental Requirements

- 5.1 The equipment will be suitable for military use in the Afghanistan territory (harsh and dusty environment). It should be of a ruggedized nature and, as much as possible, of a military specs type. It will be able to withstand shocks, hits, direct sun light, dust, sand and be water proof.

6 Ergonomic Requirements

- 6.1 The HF sets are to facilitate effective functions for tactical operations (charging, carrying pouch, belt fixation, etc.) while in use as a soldier delivered/mounted capability.

7 ILS Requirements

- 7.1 Testing and Training
 - 7.1.1 Initial testing and Training will take place in Europe
- 7.2 Documentation
 - 7.2.1 Documentation will be required for HF operation.
- 7.3 Contractor Logistics support
 - 7.3.1 During the first year of the project Contractor Logistics Support will be required, including troubleshooting, help-desk, repair and minor change requests.
 - 7.3.2 After first year of the project, the Contractor Logistics Support shall be limited to maintenance and repair services, consisting of repair/replacement of faulty items and software revisions and maintenance.
- 7.4 Warranty
 - 7.4.1 Warranty shall commence from Final System Acceptance (FSA) in Theatre and is to be valid for a minimum of 1 year.
- 7.5 Delivery
 - 7.5.1 Delivery will be required within 12 months from EDC.
 - 7.5.2 Shipment will be to NAMSA Capellen Luxemburg. NATO will provide transportation of equipment to Afghanistan

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